

Leading In and Exploring the Topic

Leading In

If you live long enough, chances are that you will have many changes in your life—there could be a change in your job, lifestyle or education. A positive outlook and willingness to accept changes will no doubt help you adjust well and know "the best is yet to come".

Exploring the Topic

In the world today, there are so many kinds of jobs, and these jobs are very different from those in the past. What's more, there appears an interesting tendency—many of us are taking advantage of our spare time to attend varieties of training classes, to improve our computer competency, to further our foreign language skills, or to develop ourselves otherwise. This tendency has also involved many middle-aged people. We should all get ourselves fully ready to accept changes in our life, or to face the pressure from social competition.

Please notice that the following questions are open-ended with no right or wrong answers. You should work in pairs and ask each other the questions, while checking (\checkmark) the answers and/or providing your own in the blanks.

1. What types of jobs do your father and your mother do?

k		Office clerk
relzae	_	
orker		Factory worker
n		Salesperson
		Teacher
)	on	on

2. Besides book knowledge, what do you think is the most important practical knowledge for your future career?

		I think	My classmate thinks
	•	Language ability	Language ability
	•	Computer skill	Computer skill
ļ	•	How to make friends	How to make friends
1	•	How to speak in public	How to speak in public
	•	How to prepare for a job interview	How to prepare for a job interview
100			















Room for the Future

- Para 1 At the age of forty-five, my usually well-ordered life was filled with changes.
- Para 2 After twenty-two years of working for a major bank, a **downsizing** wave resulted in the elimination of over one hundred jobs, mine being one of them.
- Para 3 My once **secure** future now seemed **insecure**. However, I was one of the lucky ones. I was not a single parent, nor **dependent** solely on my **income**, but just like the other ex-bankers, I had become a disposable employee.
- Para 4 My belief has always been "change is good, change is progress", but when it affected my life, I had to revise it to "accept change and make the most of it". From the beginning, I chose to look at this occurrence not as a misfortune, but as a welcome opportunity. I refused to become depressed or bitter; instead, I eagerly anticipated doing something new and different.
- Para 5 Having a positive attitude made all the difference in the way I perceived the future. First, I decided to return to college and graduate, a couple of decades later than I should have. Doing this at my age took more than a little courage. Not being a graduate had never held me back in my career with the bank, but now it was a

personal goal I longed to achieve. With a little fear and a lot of determination, I registered for evening classes, and became an adult student

Oral presentations were often required Para 6 for one class. I remember thinking that if I had known this **beforehand**, I would have taken something else to achieve my required credits. By nature, I am



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a rather reserved individual, and speaking in front of people terrified me. As I stood in front of the other adults with whom I shared a common goal, my knees were visibly knocking, and my heartbeat almost audible. Somehow, I found my voice and made my presentation with effort. The next time it was easier, and soon, I was starting to enjoy it a little. Later in the year, I even interviewed a local reporter for an English assignment, much to the amazement of my teacher. My confidence level rose. Suddenly I felt like I could accomplish anything.

- Para 7 During this time, I realized that no matter what life throws our way, personal growth never stops. It comes from within, and needs only to be challenged in order to surface. It is entirely possible to step out of one's comfort zone to learn something new. My experience of going back to school ended up being far more valuable than just acquiring a diploma.
- Para 8 The second thing I did to improve my **inner self** was to **reevaluate** my life. It used to be filled with endless, and sometimes meaningless, events. Now, instead of working towards materialistic things and personal glory, my heart and life are firmly linked around people I care about.
- Para 9 Yes, having a **fulfilling** career is important, but it is no longer my reason for being. When I rejoin the "rat race", it will be on my terms, as developing my soul is my first **priority**. Having simplified my life, I am enjoying living now, instead of just existing to make a living.
- Para 10 Is there life after banking? You bet there is.
- The loss of my job was responsible for some positive changes in my life. Revisiting the past made room for the future. As I think about the meaning of my belief, "change is good, change is progress", I realize that I have accepted the change, and am making the most of it.
- Para 12 And, I have only just begun. The best is yet to come.

(Words: 606)



ew Words

- downsize /da%n'sa!z/
- ν. 裁员; 紧缩编制
- *secure /s!'kj%2(r)/
- adj. 稳固的;可靠的;稳定的
- *insecure /,!ns!'kj%2(r)/ adj. 令人无安全感的; 无保障的

- * dependent /d!'pend2nt/ income /#9k7m/
- **ex-banker /eks'b* 9k2(r)/
- * disposable /d!'sp2%z2bl/
- *revise /r!'va!z/
- *depressed /d!'prest/
- *anticipate /* n't!s!pe!t/ decade /'deke!d/
- courage /'k7r!d3/
- *beforehand /b!'f0:h* nd/ nature /'ne!t12(r)/
- *reserved /r!'z^:vd/
- #terrify /'ter!fa!/
- #audible /'0:d2bl/
- *assignment /2'sa!nm2nt/

level /'lev2l/

surface /'s^xf!s/

- comfort /'k7mf2t/
- *zone /z2%n/
- *acquire /2'kwa!2(r)/
- #diploma /d!'pl2%m2/
- *inner /'!n2(r)/
- self /self/
- * reevaluate /,rix!'v* lj%e!t/

endless /'endl!s/

#materialistic /m2,t!2r!2'l!st!k/ adj. 实利主义的,物质主义的

glory /'gl0:r!/

fulfilling /f%l'f!l!9/

*priority /pra!'pr2t!/

- adj. (on) 依靠的; 依赖的
 - n. [C; U] 收入; 收益; 所得
 - n. [C] 前银行工作人员; 前银行雇员
 - adj. 一次性的; 用完即可丢弃的
 - vt. 修订: 修正
 - adj. 1. 沮丧的;消沉的 2. 萧条的;不景气的
 - vt. 预期, 期望
 - n. [C] 十年
 - n. [U] 勇气; 胆量
 - adv. 事先: 预先: 事前
 - n. [C; U] 特质; 本性
 - adj. 矜持的, 拘谨的, 沉默寡言的
 - vt. 使……感到惊恐, 使……感到恐惧
 - adi. 听得见的
 - n. [C](分配、指派的)任务;作业
 - n. 1. 水平、标准、水准 2. 水平面、层次、层面
 - a. 平坦的
 - vi. 浮到水面上
 - n. [C] 表面; 表层
 - n. 1. [U] 舒适;安逸 2. [C; U] 安慰;慰藉
 - n. [C] 地区;区域;地带
 - vt. 取得; 获得; 得到
 - n. [C] 毕业文凭; 学位证书
 - adj. 精神的,心灵的,内心的
 - n. [C; U] 自我; 自己; 自身
- vt. 重新评价; 重新评估
 - adj. 永无休止的; 无穷尽的

 - n. [U] 光荣; 荣誉
 - adj. 使人满意的;令人满足的
 - n. [C] 优先考虑的事

P

hrases and Expressions

result in 导致;结果是

make all the difference 有很大影响,使大不相同

hold sb./sth. back 阻碍,妨碍

by nature 生性;本来;生来

no matter (how, what, where, etc.) 无论;不管

rat race [口] 无休止的激烈竞争

on one's terms 按照某人(要求)的条件

you bet [俗] 当然;一定

make room for 为……腾出空间(或时间)

生词总量	B级词汇	A级词汇	超纲词汇	课文词数	占课文的比率
32	11	14	7	606	5.28%

EXERCISES

Reading Out

Fill in the blanks without referring to the original text. Then check your answers against the original. After that, read the passage aloud until you can say it from memory.

During this time, I realized that 1) what life throws our way, 2)
never stops. It comes from within, and needs only to be challenged 3)
surface. It is entirely possible to step 4) one's comfort zone to learn
something new. My experience of going back to school 5) being far more
valuable than just acquiring a 6)
5 m 1 m 3 m 1 m 2 m 1 m 2 m 1 m 1 m 1 m 1 m 1 m 1



Getting the Message

Answer the following questions according to the text.

- 1. How many years has the author worked for a bank?
- 2. Why did the author lose his job?
- 3. What has the author's belief about changes always been?
- 4. What did the author decide to do when his life became insecure?
- 5. What was the difficulty he met in one of his evening classes?
- 6. Is the author a sociable or a reserved person?
- 7. What did the author do to amaze his teacher?
- 8. Besides attending evening classes, what else did the author do to improve his inner self?

Using the Right Word

Choose the best item to complete each of the following sentences.

1. We were very	by the poor res	ponse from the parents.	
A. excited	B. depressed	C. delighted	D. encouraged
2. She showed great	when she h	neard the bad news.	
A. courage	B. delight	C. interest	D. comfort
3. They are making s	afety a top		
A. comfort	B. nature	C. priority	D. glory
4. Ellen used to be a	shy, girl, b	ut now she is outgoing.	
A. reserved	B. inner	C. confident	D. dependent
5. I tried to	_ Jean after her mothe	er's death.	
A. persuade	B. cry	C. tell	D. comfort
6. He put his whole _	into the job	, working night and day.	
A. body	B. money	C. self	D. idea
7. We used to have _	arguments a	bout politics.	
A. busy	B. individual	C. happy	D. endless
8. Those who died bi	ravely in the battle ear	ned great	
	B pride	_	D hanniness

Working with Expressions

Fill in each of the blanks in the following sentences with a suitable preposition or adverb.

1.	Isn't it time that the talks resulted a decision?
2.	He had a mother completely dependent him.
3.	Can you make room another guest at the dinner table?
4.	You have a good chance of winning, so why not try—what's holding you?
5.	In spite of keen competition, she ended the winner.
6.	an effort, he managed not to laugh before the large audience.
7.	It's not in her nature to be rude; she's polite nature.
8.	You should be working hard instead lying there in bed all day.

Focusing on Sentence Structure



Rewrite the following sentences after the model, using the word "instead".

Model:

>> Let's go swimming in place of going for a walk since it is too hot outside.

It's too hot for a walk outside; let's go swimming instead.

- 1. If you don't want to go, I will take your place.
- 2. Would you like a cup of tea rather than coffee since there is no coffee left?
- 3. If I hadn't got a cold, I'd be working rather than lying here in bed.











Rewrite the following sentences after the models, using the word "somehow".

Model 1:

Don't worry; we'll get the lost money back by some means.

Don't worry; we'll get the lost money back somehow.

Model 2:

> I am not completely sure about the reason why I think she's right.

I think she's right somehow.

- 1. It won't be easy, but we'll try to get across the river.
- 2. Nobody knew how the dog had escaped.
- 3. I know what we're doing is legal, but I don't know why it doesn't feel right.

Translating



Translate the following into English.

- 1. 人人都知道她生性骄傲。(by nature)
- 2. 你只有一次机会,所以最好充分利用它! (make the most of)
- 3. 事故导致两名乘客死亡。(result in)
- 4. 有个好老师后,他的情况完全不一样了。(make all the difference)



7 Translate the following into Chinese.

- 1. After twenty-two years of working for a major bank, a downsizing wave resulted in the elimination of over one hundred jobs, mine being one of them.
- 2. Not being a graduate had never held me back in my career with the bank, but now it was a personal goal I longed to achieve.
- 3. Now, instead of working towards materialistic things and personal glory, my heart and life are firmly linked around people I care about.
- 4. As I think about the meaning of my belief "change is good, change is progress", I realize that I have accepted the change, and am making the most of it.

Using Topic-related Terms

All of the following underlined words and expressions are related to career development. Read them closely and then use them to complete the passage that follows. Make changes if necessary.

- I <u>registered</u> for evening classes, and became an <u>adult student</u>.
- Later in the year, I even interviewed a local reporter for an English <u>assignment</u>, much to the amazement of my teacher.
- My experience of going back to school ended up being far more valuable than just acquiring a diploma.
- Instead of working towards <u>materialistic</u> things and <u>personal glory</u>, developing my soul is my first priority.
- Yes, having a **fulfilling career** is important.

In order to have a 1), many
young people, even middle-aged workers,
2) for evening training classes
and become 3) after work.
Besides listening to teachers in class, they
have to do a lot of 4) after class
so as to 5) when the program
finishes. The evening training for improving
language and computer abilities will help
them a lot not just to achieve 6)
success and 7), but also to
develop their inner self.

BASIC WRITING SKILLS



Transition Words and Expressions

英语写作中表示时间先后顺序,可使用以下的连接词或短语:

使用的副词或副词短语主要有: first(ly), second(ly), later on, then, subsequently, following that, immediately, next, finally, last 等,使用的介词短语主要有: in the first place, from then on, since then 等。例如:

An example advertisement for your ideal secretary follows, **firstly** in display form, **then** in line ad form.

At the hospital, the doctor **immediately** took Donna to sew her stitches.









Rewrite the following sentences by using the transition words and expressions provided.

Model:

> first, then

Try to write down the problem. Telephone the landlord.

Key:

>> First, try to write down the problem. Then, telephone the landlord.

1. first, then

I want to establish some basic points. We can discuss the problem in detail.

2. at first, later on

He denied all he had done. He admitted he had cheated in the exam.

3. from then on

My friend failed in the exam last year. He worked much harder.

4. finally

The plane was delayed by heavy fog for several hours. It took off at six o'clock.

5. before long

He was driving fast all the way back from his university. He reached home.

6. since then

He left for the United States in 1999. I have not heard a word about him.

7. following that

The man made a speech on the current economic situation in China. There were several minutes for questions.

8. immediately after

He rushed to the hospital. He heard that her mother was critically ill.



Text B

What's Your Job, Daddy?

- Para 1 Not so long ago, when a parent said he was off to work, the child knew very well what was about to happen. His parent was going to make something or fix something. The parent could take his child to his place of business and let him watch while he repaired a car or built a table.
- Para 2 Nowadays, a few fathers still fix engines and build tables, but most do not. Most fathers sit in glass buildings doing things that cannot be understood by children at all. The answers to the question "What kind of work do you do, Daddy?" are likely to be utter mysteries to a child.
- **Para 3 "I sell space." "I do market research." "I am a data processor." "I am in public relations." "I am a systems analyst." Such explanations must seem nonsense to a child. How can he possibly imagine anyone analyzing a system or researching a market?
- Para 4 In the common everyday job, nothing is made any more. Things are now made by machines. Very little is repaired. The machines make things in such a fashion that

the things will quickly fall apart. Repairs will be too expensive. Thus the buyer is encouraged to throw the thing away and buy a new one. In effect, the machines are making **junk**.

Para 5 The **handful** of people remotely associated with these machines can, of course, tell their children



- "Daddy makes junk." Most of the work force, however, is remote from junk **production**. What do these people do?
- Para 6 Consider the typical twelve-story glass building in the typical American city. Nothing is being made in this building and nothing is being repaired, including the building itself. **Constructed** as a piece of junk, the building will be **discarded** when it wears out, and another piece of junk will be set in its place.
- Para 7 Still, the building is filled with people who think of themselves as working. At any given moment during the day perhaps one-third of them will be talking into telephones. Most of these conversations will be about paper, for paper is what occupies nearly everyone in this building.
- Para 8 Some jobs in the building require men to fill paper with words. There are persons who type neatly on paper and persons who read paper and make notes in the margins. Some persons make copies of paper and other persons deliver paper.
- Para 9 Some persons mail paper. Some persons telephone other persons and ask that paper be sent to them. Others telephone to make sure about where paper reaches. Some persons talk about paper. In the grandest offices, men approve of some paper and disapprove of other paper.
- **Para 10** The **elevators** are filled **throughout** the day with young men carrying paper from floor to floor and with **vital** men carrying paper to be discussed with other vital men.
- Para 11 What is a child to make of all this? His father may be so important that he lunches with other men about paper. Suppose he brings his son to work to give the boy some idea of what work is all about. What does the boy see happening?
- Para 1 His father calls for paper. He reads paper. Perhaps he **scowls** at paper. Perhaps he makes an angry red mark on paper. He telephones another man and says they had better lunch over paper.
- Para 12 At lunch they talk about paper. Back at the office, the father orders the paper retyped and reproduced and then sent to another man for comparison with paper that was reproduced last year.
- Para 13 Imagine his poor son afterwards thinking over the mysteries of work with a friend, who asks him "What's your father?" What can the boy reply?

(Words: 609)

N

ew Words

nowadays /'na%2de!z/ adv. 现在;现今;现时

#utter /'7t2(r)/ adj. 完全的;全然的;十足的

#analyst /'* n2l!st/ n. [C] 分析者; 化验员

*nonsense /'nons2ns/ n. [U] 无意义的话(或文字)

possibly /'pos2bl!/ adv. 也许;可能

everyday /'evr!de!/ adj. 日常的, 普通的, 常见的

#junk /d379k/ n. [U] 废旧杂物

**handful /'h* ndf%l/ n. [C] 少数(人)

production /pr2%'d7k12n/ n. 1. [U] 生产 2. [U] 产量

#construct /k2n'str7kt/ vt. 建造,组成,构成

#discard /d!s'k4'd/ vt. 丢弃; 抛弃

occupy /'pkj%pa!/ vt. 1. 使某人忙碌 2. 占有(位置、空间或时间)

★elevator /'el!ve!t2(r)/ n. 电梯

(lift AmE)

throughout /8ru:'a%t/ prep. 1. 在整个期间; 自始至终 2. 遍及; 在……各处

*vital /'va!t2l/ adj. 必需的; 极重要的

#scowl /ska%l/ vi. 怒视; 生气地皱眉

*afterwards /'4ft2w2dz/ adv. 以后,后来

(afterward AmE)





fall apart 散架; 坏

in effect 事实上;实际上

wear out (使)磨损;用坏

think of... as... 把……当作……, 认为

at any moment 随时,任何时候

make of sb./sth. 理解,解释

think over 认真考虑;细想

生词总量	B级词汇	A级词汇	超纲词汇	课文词数	占课文的比率
17	6	4	7	609	2.79%

EXERCISES

Getting the Message

Answer the following questions according to the text.

- 1. What did fathers often do for a living in the past?
- 2. Can the children understand what their fathers' jobs are?
- 3. Are things made by human hands nowadays?
- 4. Why does the author say that the machines are making junk?
- 5. What will people do to the products made by machines when they wear out?
- 6. Why do people tend to throw things away instead of fixing them?
- 7. What occupies people who work in those glass buildings?
- 8. Who fills the elevators throughout the day?

Using the Right Word

Fill in the blanks with the words given below, changing the form if necessary.

nowadays	production	possibly	occupy
throughout	afterwards	vital	everyday

1. She changed from her clothes to her Sunday best on that occasion.
2. We used to listen to the radio a lot, but we mostly watch television.
3. The story most of the front page of the newspaper on Monday.
4. It rained the night.
5. When will the new range of computers go into?
6. We had tea, and we sat in the garden for a while.
7. It's that you send that application form off by the twenty-third of this month.
8. Nobody can run a mile in two minutes.
Fill in each of the blanks in the following sentences with a suitable preposition or adverb.
1. This sort of hot food is typical the food in the south of the country.
2. Those thin shoes will wear quickly.
3. Can you make anything this strange letter?
4. Someone had written some words the margin of the book.
5. He called his car and suddenly left the meeting.
6. I'm expecting her to come any moment.
7. Their reply was effect saying no.
8. Your suggestion is good, but I need to think it before I can let you know my final
decision









Cloze

There are fifteen blanks in the following passage. For each blank there are four choices marked A, B, C and D. Choose the ONE that best fits into the passage.

1),	computers have been	come a more and mo	ore 2) part of
our life. Only a 3)	of people	can say that their life	has nothing to do with
computers. 4)	any given m	noment, people 5) _	the world are
6) by co	mputers. A(n) 7)	office employe	ee always starts a day's
work by turning or	h his/her computer. A	large amount of 8)	is managed by
-	_	_	and process the stored
_	· · · · · · · · · · · · · · · · · ·	·	in our computers, which
		_	, without computers the
			ple regarding computers
			hey encourage people to
	_	•	effect, they believe that
			<u>-</u>
whole world.	will surely take the I	5) 01 Huma.	n beings and control the
whole world.			
1. A. Until now	B. Nowadays	C. Thus	D. For a while
2. A. vital	B. necessary	C. interested	D. colored
3. A. lot	B. lots	C. handful	D. part
4. A. By	B. At	C. In	D. On
5. A. in	B. on	C. over	D. throughout
6. A. occupied	B. moved	C. using	D. operating
7. A. rich	B. typical	C. busy	D. early
8. A. work	B. products	C. things	D. jobs
9. A. count	B. make	C. analyze	D. number
10. A. numbers	B. results	C. things	D. data
11. A. be	B. feel	C. make	D. become
12. A. at all	B. at last	C. at most	D. at large
13. A. wonderful	B. strange	C. important	D. utter
14. A. discard	B. take	C. bring	D. leave
15. A. role	B. part	C. site	D. place



UNDERSTANDING AND WRITING ADS FOR A PRODUCT

Read and understand the following sample ad.

Sample

TAKE A TRIP THROUGH TIME WITH SONY HANDYCAM

Happy Birthday. Party with friends.

Exotic vacations. Joyful weddings. A baby's first smile. Don't let special moments become faded memories.

Enjoy yesterday once more, as often as you wish.

Anytime you want. With all its original color, and exciting sounds perfectly recalled down to the finest detail.

No wonder more people use Sony Handycam—the world's most popular camcorder. It lets you take a trip back into the past, and enjoy the memories of a lifetime.

Notes on the sample

广告作为宣传手段,是商品销售的重要环节,目的就是要引起人们对商品的注意并理解其传递的信息,从而说服人们购买这种商品。美国广告协会给广告目标的定义是: Awareness, Comprehension, Conviction, Action(意识、理解、说服、行动)。

广告有两种写法,一种直截了当,说明某种商品质量、性能、价格等,语言较朴实、准确、客观,即所谓"硬卖型"(Hard-sell),另一种比较委婉,以曲折迂回的方式说明商品的种种优点,或者说明需要购买该商品的理由,即所谓"软卖型"(Soft-sell)。

广告通常由标题、正文、附文、插图等组成。标题对广告来说至关重要。因为大部分读者先看标题,再决定是否读下去,因此广告设计者极为重视标题的写法,绞尽脑汁做到"一语惊人"。正文是广告主体,说明商品的诸多特点。附文是

对广告正文的补充,通常包括商标、公司名称、地址、电话等。插图可以是照片或图画或漫画,配合文字推销商品。当然,并不是所有广告都必须具备这几个部分。一般说来,标题部分是不可或缺的。



Read the sample ad and answer the following questions.

- 1. What's the advertisement about?
- 2. Is this advertisement a hard-sell type or soft-sell type?

Match the following slogans with the products or services they advertise.

1. Light as a breeze, soft as a cloud.	 A. A cosmetic
2. Freshen up with seven-up.	 B. An airline
3. The seagull brings you the world of purity and love.	 C. A soft drink
4. Man invented time, Seiko perfected it.	 D. Clothes
5. Cleanse your breath while it cleanse your teeth.	 E. A toothpaste
6. A world of comfort.	 F. A hotel
7. Let's spend the night together.	 G. A medicine
8. Saturday Night on Sunday Morning.	 H. A washing powder
9. A friend in need is a friend indeed.	 I. A video recorder
10. Ensure to erase years from your skin.	 J. A watch



Rearrange the following parts of an advertisement about Pepsi Cola to ensure that it makes sense.

Come alive!

You're in the Pepsi generation!

- 1. The Pepsi generation? It's a whole lot of people like you!
- 2. Who is the Pepsi generation?
- 3. Famous regular Pepsi—with a cold, clean taste and energy to liven your pace.
- 4. Everyone with a young view of things! Livelier people with a liking for Pepsi Cola.
- 5. Or new Diet Pepsi—with that same honest-to-Pepsi taste and less than a calorie a bottle. Come alive! You're in the Pepsi generation!