

UNIT

# 1

# Looking for jobs

Vocabulary Focus

Reading

Grammar Focus



## GOALS

- Learn how to discuss job benefits
- Learn how to introduce unusual jobs
- Learn how to use *should* and *have to*
- Learn how to talk about job duties and recruitment
- Learn how to write an application letter
- Learn how to volunteer one's services

Chatting

Writing

The Pride of China

## Warming Up

Look at the following pictures. Complete the sentences with words or the expression from the boxes.

chef

accountant

mechanic

tour guide



A(n) \_\_\_\_\_ deals with numbers.



A(n) \_\_\_\_\_ cooks in a restaurant.



A(n) \_\_\_\_\_ repairs machines.

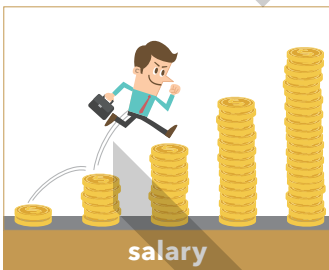
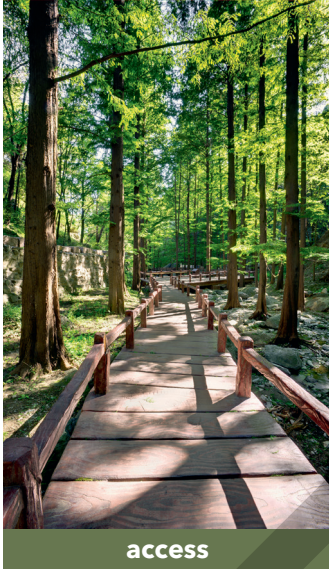


A(n) \_\_\_\_\_ shows tourists around.

# Vocabulary Focus



## A. Listen and repeat.



## B. Complete the sentences with words from Exercise A.

- 1 I'm sorry, but I can't give you \_\_\_\_\_ to this information.
- 2 A company car is just one \_\_\_\_\_ of my new job!
- 3 We like to go to the \_\_\_\_\_ every day after work.
- 4 Have you seen his teeth? I'm not sure he's a good \_\_\_\_\_.
- 5 The company I work for pays for my health \_\_\_\_\_.
- 6 If you want to be a(n) \_\_\_\_\_, you need to be able to type fast.
- 7 In my new job, I'm earning a higher \_\_\_\_\_ and working fewer hours.
- 8 I haven't had a(n) \_\_\_\_\_ for three months and I'm feeling really tired.

### Language Notes

**benefits** 指工作单位提供的各种福利待遇, 包括医疗保险、带薪休假、年终奖金、公费旅游、定期体检等。

**salary** 和 **wage** 均可以指薪金, 但是 salary 一般指按月发的薪金或工资, 而 wage 常指时薪、日薪或周薪。

## Words & Expressions



\*access /'ækses/ *n.* 进入权, 使用权  
 benefit /'benəfit/ *n.* 福利, 补贴  
 dentist /'dentɪst/ *n.* 牙科医生  
 gym /dʒɪm/ *n.* 体育馆, 健身房  
 insurance /ɪn'sʊərəns/ *n.* 保险  
 salary /'sæləri/ *n.* (通常按月发的) 薪水, 工资

secretary /'sekrətəri/ *n.* 秘书  
 vacation /veɪ'keɪʃən/ *n.* 假期, 休假

无标记代表起点词汇, \*代表基础模块词汇,  
 \*\*代表拓展模块词汇, #代表超纲词汇。

### C. Listen and complete the conversation.



- Tim:** Hi, Sara. How's the job?  
**Sara:** Hi, Tim. I'm working as a secretary in a sales company.  
**Tim:** That's great. Are you enjoying your new (1) \_\_\_\_\_?  
**Sara:** Yes. I much prefer it to my old job. The (2) \_\_\_\_\_ is much better, and the hours are shorter too.  
**Tim:** Are there any (3) \_\_\_\_\_?  
**Sara:** Yes. There are great benefits too. I have a paid vacation as well as free health insurance and 24-hour (4) \_\_\_\_\_ to the company gym.  
**Tim:** Sounds amazing! I really need a new car, but I don't think I'll ever be able to afford one on my wage.  
**Sara:** Actually, there's a sales representative position available at my company right now. For that position you get a company car too.  
**Tim:** Wow! How do I apply?  
**Sara:** You need to send a résumé or (5) \_\_\_\_\_ letter. Look at the company website to find out more.  
**Tim:** I'll go and check it out right away.  
**Sara:** Great! Let me know if you decide to apply and I'll give you some tips for the interview.

### D. Complete the sentences with jobs from the boxes.

artist

nurse

salesclerk

computer programmer

dentist

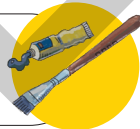
pilot

reporter

secretary

1

A(n) \_\_\_\_\_ produces art, especially paintings or drawings.



5

A(n) \_\_\_\_\_ writes for a newspaper and interviews people.



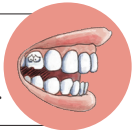
2

A(n) \_\_\_\_\_ flies planes, helicopters or other types of aircraft.



6

A(n) \_\_\_\_\_ looks after teeth, filling holes and removing bad teeth.



3

A(n) \_\_\_\_\_ works in a shop, selling things and handling money.



7

A(n) \_\_\_\_\_ maintains the smooth running of an office.



4

A(n) \_\_\_\_\_ works in a hospital and cares for people who are ill.



8

A(n) \_\_\_\_\_ creates the code for software applications.



# Reading



## Do you want to try?

What career will you choose when you finish college? How about trying something unusual? Here are three jobs which may give you something interesting to talk about at parties!



Is it possible to be a hacker and an honest person at the same time? Yes, it is. If you pursue a career as an ethical hacker, you have to put your knowledge of computer systems to good use. You'll work in an office and earn a salary of up to 200,000 dollars a year. Ethical hackers get into the computer systems of companies just as real hackers do. The difference is that you'll help companies find and remove bugs in their computer systems. If you're interested in a career as an ethical hacker, a degree in computer science is a plus.



Picking up golf balls sounds like dirty and tiring work. A diver who picks up golf balls from water typically works four days per week, and collects about 4,000 balls per day. They could earn more than 100,000 dollars a year. Diving experience is a definite advantage if you're looking for a career in golf ball diving. You should also be prepared to deal with the occasional fierce creature of the deep. In Florida, for example, golf ball divers may have to deal with alligators!



If you love art and food, maybe you should try the job of making sculptures out of cheese. Food-based sculptures are becoming very popular at weddings and parties nowadays. And if you get hungry while you work, food is never far away. If this sounds like your dream job, you'll need to be creative and good with your hands. A background in an artistic discipline will also be an advantage.

## Words & Expressions




#bug /bʌg/ *n.* (计算机程序的)故障, 毛病  
 collect /kəˈlekt/ *v.* 收集, 采集  
 definite /ˈdefənət/ *adj.* 清楚的, 明确的  
 \*\*discipline /ˈdɪsɪplɪn/ *n.* 专业, 科目  
 #diver /ˈdaɪvər/ *n.* 潜水员, 潜水者  
 #ethical /ˈeθɪkəl/ *adj.* 合乎道德的, 道德上正确的  
 #hacker /ˈhækər/ *n.* (计算机)黑客  
 plus /plʌs/ *n.* 有利因素(条件)

remove /rɪˈmu:v/ *v.* 消除, 除掉  
 #sculptor /ˈskʌlptər/ *n.* 雕刻家, 雕塑家  
 \*\*sculpture /ˈskʌlptʃər/ *n.* 雕塑, 雕像  
 unusual /ʌnˈju:ʒəl/ *adj.* 不寻常的  
 pick up 捡起, 拿起

### A. Read the statements. Write T (true) or F (false).

- 1 Ethical hackers work in their own homes.
- 2 A golf ball diver works every weekday.
- 3 An ethical hacker helps companies.
- 4 Golf ball divers are well-paid.
- 5 You can only find food-based sculptures in supermarkets.


### B. Read the three statements. Match the people to their jobs.

1  *I feel good that I can use my skills to help solve problems.*  
**Tony**

a golf ball diver

2  *I like spending my time outdoors.*  
**Peter**

b ethical hacker

3  *I love finishing a piece of work and seeing the looks on people's faces.*  
**Mariam**

c cheese sculptor

### C. Choose the best answer.

- 1 According to the text, what do real hackers and ethical hackers have in common?
  - a They both work in offices.
  - b They both get into the computer systems of companies.
  - c They both earn high salaries.
- 2 Does an ethical hacker need a certain type of qualification?
  - a Yes, always.
  - b No, never.
  - c Sometimes but not always.
- 3 If you want to be a golf ball diver, \_\_\_\_\_ is a plus.
  - a diving experience
  - b a degree in computer science
  - c a background in an artistic discipline

- 4 What is dangerous about a golf ball diver's job?
  - a Underwater creatures.
  - b The water is sometimes not deep enough to dive safely.
  - c You risk getting too cold after spending hours outside underwater.
- 5 Where is a cheese sculptor likely to work?
  - a At an art school or art college.
  - b At weddings or parties.
  - c At a dairy farm.
- 6 According to the text, what is the main perk of the cheese sculptor's job?
  - a The high salary and working conditions.
  - b You're never too far away from food.
  - c The chance to travel and meet interesting people.

**D. Complete the sentences with the word or expressions from the boxes.**

get into   collect   far away   up to   deal with   picked up

- 1 It's a good idea to \_\_\_\_\_ rainwater for use in the garden.
- 2 We need to \_\_\_\_\_ problems like pollution and climate change.
- 3 The library can keep \_\_\_\_\_ 300,000 books.
- 4 He \_\_\_\_\_ the letter and read it.
- 5 I live \_\_\_\_\_ from the college, so I need to travel by bus every day.
- 6 I can't \_\_\_\_\_ my house. I've lost my key.

**E. Choose the correct words to complete the sentences.**

- 1 Thanks for telling me about this. I really value your (honest / honesty).
- 2 The work was not well-paid and it was also really (tiring / tired).
- 3 I don't eat a lot of sweets, but I do enjoy the (occasional / occasionally) bar of chocolate.
- 4 He was a very famous (sculpture / sculptor) who worked in France in the 19th century.
- 5 She's so (creative / creativity)! I don't know where she gets her ideas from.

**F. Work in small groups. How many jobs can you write for each letter of the alphabet?**

a	accountant	b	bus driver	c	_____	d	_____
e	_____	f	_____	g	_____	h	_____
i	_____	j	_____	k	_____	l	_____
m	_____	n	_____	o	_____	p	_____
q	_____	r	_____	s	_____	t	_____
u	_____	v	_____	w	_____	x	_____
y	_____	z	_____				

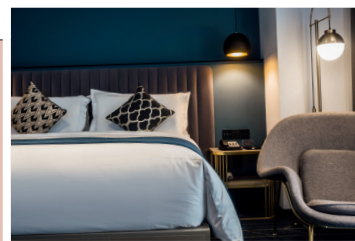
## Beyond the Text

**A. Read the three descriptions of unusual jobs. Which one do you like best and why? Share your reasons with a partner.**

- 1 Do you love pets? Then show them how much you care by becoming a professional pet food tester. Pet food testers taste pet food. They check that it tastes good and meets quality standards.



- 2 Ever find it hard to get out of bed? Maybe you'd like to get paid to sleep at work. That's exactly what a bed tester does. As a bed tester, you'll spend your time checking that mattresses are comfortable. Could this be your ultimate dream job?



- 3 If you enjoy being outdoors and don't mind getting your hands dirty, then you could be a worm picker. Worm pickers go out after dark and pick earthworms. The worms are then sold in shops to people who go fishing and need bait.



### Example

I like the worm picking job best because I love being out in nature and I don't really mind getting my hands dirty. It's also nice to be out in the park in the evening when there aren't too many people around.

**B. Imagine you are at a job interview. The interviewer asks you what is most important for you in a job and tells you to think about the following items. Rank the items in the list from 1 (most important) to 5 (least important). Share your choices with a partner.**

- Friendly and supportive colleagues
- Flexible working hours
- The freedom to make your own decisions
- A good benefits package (for example, access to the company gym, free health care, etc.)
- An attractive working environment with a good atmosphere



# Grammar Focus

语法要点	要点解析
<p>should, have to 的用法</p>	<p>课文中使用了 should 和 have to:</p> <p>If you love art and food, maybe you <b>should</b> try the job of making sculptures out of cheese. 如果你喜欢艺术, 也喜欢食物, 或许你应该尝试用奶酪制作雕塑的工作。</p> <p>In Florida, for example, golf ball divers may <b>have to</b> deal with alligators! 比如, 在佛罗里达州, 高尔夫球潜水员可能要与鳄鱼打交道!</p> <p>should 和 have to 用于表达建议或义务, 它们有不同的用法和含义。</p> <p>(1) should 可以用于提出建议或者提供意见, 后接动词原形。其否定形式为 should not 或 shouldn't。should 表示一种建议的程度, 而不是强制性的义务, 通常用于给出良好的建议或表达最佳做法, 也用于表达对某种情况的期望。例如:</p> <p>You should eat more vegetables for a healthy diet. 为了健康的饮食, 你应该多吃蔬菜。</p> <p>You should be on time for the meeting. 你应该准时参加会议。</p> <p>Children shouldn't be allowed to play in the street. 儿童不应该被允许在街上玩耍。</p> <p>She should not eat too many sweets. 她不应该吃太多糖果。</p> <p>(2) have to 表示一种必须遵守的义务或规定, 后接动词原形。主语是第三人称单数时, have to 应变形为 has to。其否定形式为 don't / doesn't have to, 表示没有必要做某事。have to 用于描述不得不做的事情, 通常是由外部力量、规则或法律强制要求的。例如:</p> <p>I have to finish this report by tomorrow. 我必须在明天之前完成这份报告。</p> <p>I have to pay my taxes by the end of the month. 我必须在月底前交税。</p> <p>He doesn't have to buy a new phone. 他没有必要买一部新手机。</p> <p>We don't have to finish the project by tomorrow. 我们不必在明天之前完成这个项目。</p>

## A. Complete the sentences with the correct form of *should* or *have to* and the words in brackets.

- You \_\_\_\_\_ (read) his new book which will help you find a suitable job.
- No matter how famous he is, he \_\_\_\_\_ (pay) tax on the full amount.
- He \_\_\_\_\_ (be) so selfish since everybody cares about him so much.
- They \_\_\_\_\_ (get) a job, or they will not be able to afford the rent.
- I think my jokes were bad. \_\_\_\_\_ I \_\_\_\_\_ (call) him and apologize?

# should, have to

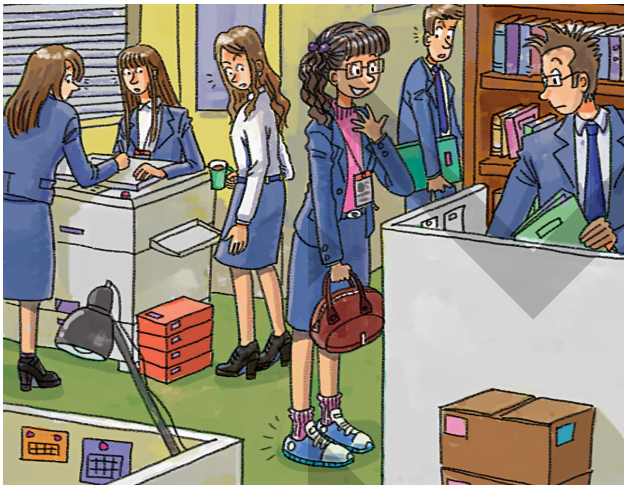
## B. Complete the sentences with the correct form of *should* or *have to*.



1 You \_\_\_\_\_ try to relax when you are nervous before a job interview.



2 I \_\_\_\_\_ rush because the class is beginning soon.



3 You \_\_\_\_\_ wear a pair of sneakers on the first day of your new job.



4 I \_\_\_\_\_ include everything on my résumé, but my work experience and qualifications are necessary.

# Chatting



**A. Listen and complete the conversation.**

**Carl:** Hi, Lena. How's life as a tour guide?

**Lena:** I love it! It's tiring and the hours are long, especially in summer, but I'm (1) \_\_\_\_\_ it.

**Carl:** So what's a typical day like for you?

**Lena:** Well, every day is (2) \_\_\_\_\_. Sometimes I have to do a walking tour of the city and show my group (3) \_\_\_\_\_. Other times, we go on a bus tour and see the sights that way.

**Carl:** Do you usually have a lot of people in your group?

**Lena:** Yes, there are usually about 50 people, so I need to be careful I don't lose anyone!

**Carl:** I suppose you need to (4) \_\_\_\_\_! And do people ask a lot of questions?

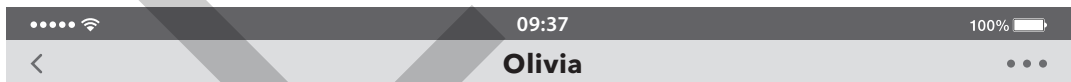
**Lena:** Yes, they do, so I need to be well prepared. Luckily, I learned a lot in my (5) \_\_\_\_\_, but I sometimes get a question which is difficult to answer.

**Carl:** Sounds interesting.

**Lena:** Yes. It's fun. The pay isn't bad either!



**B. Talk about looking for a job with a partner.**



In your opinion, what's the best place to look for a job?




What are the advantages and disadvantages of looking for a job online?




What challenges might you face when looking for a job and how would you overcome them?



## Words & Expressions



- #focused /'foukəst/ *adj.* 集中注意力的, 聚精会神的
- #prepared /prɪ'perd/ *adj.* 有准备的
- #tiring /'taɪrɪŋ/ *adj.* 令人困倦的, 令人疲劳的
- typical /'tɪpɪkəl/ *adj.* 一贯的, 平常的
- place of interest 风景名胜
- tour guide 导游

**C. Work in pairs. Suppose a well-known company is going to recruit on your campus. Use the question "Have you heard the news?" to start a conversation with a partner.**

### Useful language

- What position are you interested in?
- ... company will recruit on our campus this weekend.
- ... company is going to hold a recruitment drive soon.
- I've heard they would be advertising some great opportunities.
- Fantastic! I've heard it's a great company to work for.
- What kind of position would you be after?
- What does a receptionist do?
- A receptionist answers phones and takes messages.
- Do you think I should take anything to the recruitment event?
- I think you should take an up-to-date copy of your résumé.

### Example

**A** Hi, Cal. Have you heard the news?

**B** No, what's happening?

**A** Well, Surefire Solutions is holding a recruitment drive on our campus this weekend.

**B** Really? I've heard it's a great company to work for.

**A** ...

### Language Note

**Have you heard the news?** 意思是“你听说了吗?”。在非正式语体中, news 常指发生在朋友和家人之间的日常琐事; 在正式语体中, news 常指当地新闻或世界新闻。

# Writing



## A. Tick the necessary components of an application letter.

- 1 Information about your educational background
- 2 A polite salutation, e.g. "Dear...,"
- 3 A photograph
- 4 A complimentary close, e.g. "Kind regards,"
- 5 Information about your work experience
- 6 The name of the job you are applying for
- 7 Information about your hobbies and skills
- 8 The reason why you would be a good person for the job

## B. Match the parts of the letter to their functions.

Salutation	Reason for writing	Description of skills and personal qualities
Complimentary close	Work experience	Education

1 Dear Mr. Grant,

2 I am writing to apply for the position of part-time tour guide, which is advertised on your website. I would like to apply for this position, as I feel I have the necessary skills for the role.

3 I am a student in my last year of college on a tourism and hospitality course, specializing in tour management. This job would give me a really good chance to practice what I have learned during my studies.

4 For the previous two summers, I have worked at "Best of Beijing", leading tour groups of international teenagers around the city's sights. This experience helped me to develop my language skills and my confidence.

5 I speak good English and can also speak some French. My public speaking skills are also strong, and this year I won the prize for "Best Student Presentation" for my talk on the Summer Palace.

I look forward to hearing from you.

6 Yours sincerely,  
*Pete Garden*

# An application letter

## C. Match the expressions to their formal ones.

1 I'd like the mechanic's job.

2 Hello Peter,

3 I'd be great for this job.

4 Speak soon.

5 I'm a good communicator and I'm good with my hands too.

6 I've worked at Mega Motors for the last three years.

a I have the required skills to bring to this job.

b I possess both strong communication skills and manual dexterity.

c I look forward to hearing from you.

d Dear Mr. Brinker,

e I am writing to apply for the role of a mechanic.

f For the past three years, I have been employed by Mega Motors.

## D. Write an application letter for a part-time job. The following expressions may help you.



### Useful language

- Dear...,
- I am writing to apply for..., which I saw advertised...
- I am a student in my... year of college, where I am studying...
- This job would give me... and would let me...
- I have... skills and...
- I look forward to hearing from you.
- Yours sincerely,



# The Pride of China

## Mao Sui volunteering his services

During the Warring States Period, the State of Qin attacked the State of Zhao. Handan, the capital of Zhao, found itself under siege, so the King of Zhao sent Lord Pingyuan to the State of Chu for help. Lord Pingyuan planned to select a team of 20 men to go with him, but he found only 19 men who were capable of the task. At this time, a man named Mao Sui volunteered to join the team.

“How long have you been with me?” Lord Pingyuan asked. “Three years,” Mao Sui said. “A capable man is like an awl,” said Lord Pingyuan. “Once you put it into a cloth bag, its tip will immediately come out. Why haven’t I heard of your name in these three years?” “Because until today, I have never been put into that cloth bag like an awl,” Mao Sui answered. People laughed at Mao Sui behind his back. But Lord Pingyuan decided to include him in his team. His decision proved right.

When the team arrived in the State of Chu, Lord Pingyuan and the King of Chu talked from morning till noon, but did not reach an agreement. At last, Mao Sui approached the King of Chu, brandishing a sword. He explained the gains and losses of their alliance against the State of Qin in an agitated tone. Finally, the King of Chu promised to help the State of Zhao. On returning home, Mao Sui became a hero.

### Questions

1. What did Lord Pingyuan mean when he said “A capable man is like an awl”? Do you agree with this statement?
2. What is the moral of this story in your opinion?

### Cultural Note

毛遂，战国时期赵国人，平原君门下食客。公元前257年，秦国起兵围攻赵国都城邯郸（今河北省邯郸市），赵王派平原君到楚国求援解围，毛遂自告奋勇随平原君赴楚。在与楚王谈判过程中，毛遂凭借三寸不烂之舌，最终说服楚王与赵国歃血为盟，发兵救赵。平原君遂以为上客。

# My Learning Log

✓ U1

U2

U3

U4

U5

U6

I can use new words and expressions to form sentences.

We're trying to improve *access* for disabled visitors.

Example

I can learn about some new occupations and their work contents.

It's important to cultivate a good career outlook and identify what my interests are.

I can tell the difference between *should* and *have to* and use them correctly.

You *should* exercise regularly, but you *have to* listen to your body's signals to avoid overfatigue.

I can talk about topics related to job responsibilities and campus recruitment.

A tour guide's duties usually involve showing places of interest on walking and bus tours.

I can write an application letter to...

show the employer that I am a suitable candidate for their organization.

I'm still confused about...

how to balance *passion* and *income* in job-hunting.

Example

I'd like to know more about...

how to seize the opportunity to show my talent.

Example