

# CONTENTS

## CONTENTS

Unit 1	Incoterms .....	1
Unit 2	Three Popular Trade Terms .....	15
Unit 3	Business Contract .....	35
Unit 4	Bill of Lading .....	55
Unit 5	Documentary Credit .....	75
Unit 6	Documentary Collection .....	95
Unit 7	Cargo Insurance .....	111
Unit 8	Contract Guarantee .....	127
Unit 9	Commodity Inspection .....	137
Unit 10	Arbitration .....	147
Unit 11	Different Forms of Flexible Trade .....	161
Unit 12	Technology Trade .....	177
Unit 13	Intellectual Property .....	195
Unit 14	Documentation .....	213
Glossary	.....	245